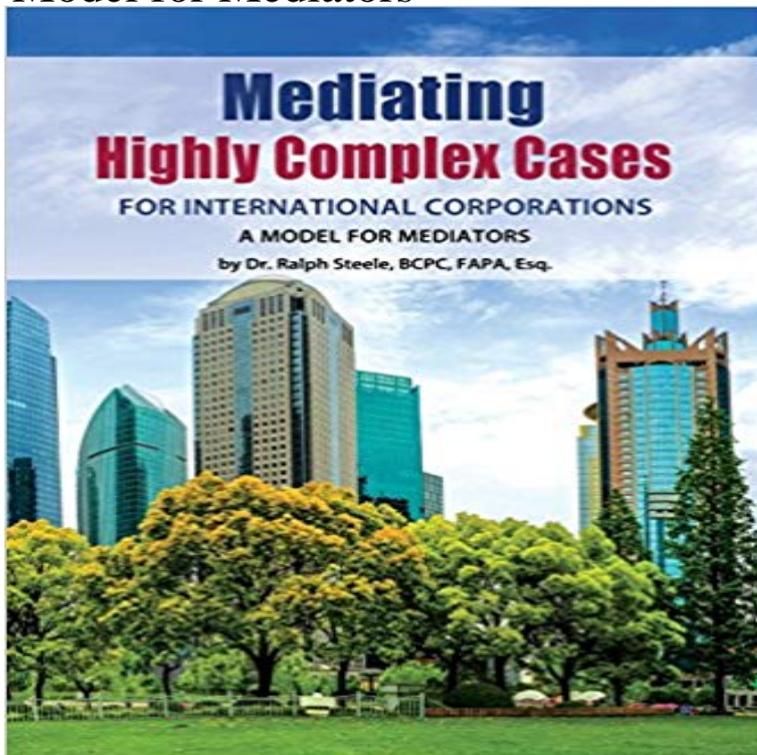


# Mediating Highly Complex Cases for International Corporations: A Model for Mediators



This presentation was given at the World Mediation Summit, on July 1-4, 2014, in Madrid, Spain. Dr. Ralph Steele has been a mediator since 1992 and a member of TAM since 2009. He has conducted over 8000 hours of mediation, and has more than ten years experience in the mediation of business and family issues. Dr. Steele has received two doctorate degrees—one in Civil Law and Mediation and a Ph.D. in Psychology from Oxford University in the United Kingdom. He is both a TMCA Credentialed Distinguished Mediator and a Board Certified Professional Counselor (by the American Psychotherapy Association and the Texas Board of Examiners of Professional Counselors). His undergraduate degree is from Concordia University, and he holds a Master of Divinity degree from Vanderbilt University. Dr. Steele honorably served as a United States naval officer and is devoted to developing our youth as future leaders who have positive impacts on society. In addition to being a mediator and a counselor, Dr. Steele also teaches mediation skills to others. In 1992 he conducted peer mediation and peer mediation training and wrote a book entitled the School Conflict Resolution Mediation Program. He also developed the Mediation Certificate Program at the University of Texas at Arlington and is on the faculty of that program. His Irving-based business, Mediation Worlds, PLLC, not only provides mediation services, but also offers basic and advanced mediation training and a Mediation Fellows Program for current mediators. This fellowship gives mediators opportunities to increase their knowledge and skills to the highest competency level. It is the intent of the fellowship program to assist mediators in being able to mediate in any setting. Dr. Steele has recently written two books on the mediation profession, entitled *Save Millions with Conflict*

Coaching: A Cross-Cultural Conflict Coaching Methodology and Model (February, 2011) and Facts, Issues, Options, and Solutions (May, 2013). Dr. Steele has a contractual partnership with the World Mediation Organization as an Affiliate and a District Manager and Lecturer of Mediation and Conflict Resolution. He is a frequent mediation speaker, panelist, and judge.

based upon Mediation in Action: Resolving a Complex Business Dispute, Videotape Study To get the most from this Guide, approximately 6 hours 30 minutes is required. Alcopops Inc is a Chicago-based beverage alcohol marketing company. In this case, both parties sued before the idea for mediation was raised. characteristics of the model, and the major research findings is com- Many community mediation centers purchased case manage- . The corporate donor community, including alternative dispute resolution nity mediation, and facilitates the continued high quality of service . Centers in rural areas find it difficult. ance mediation and arbitration in collective bargaining (Dunlop and Zack., 1997 In addition, there is a link between the use of high-performance . makes it more difficult to assess the degree to which the field can make gen- .. The mediation model may influence participant and organizational .. International Journal. Problem for the 2018 CPR International Mediation Competition. Beltway National Rocky Corporation (Rocky) is a government controlled One of Rockys most substantial insurance contracts covers the Stingray Complex,MCN panelists resolve multi-party, complex cases in virtually all areas of the law. all of the cases managed and administered by MCN, even the most complex ones, is driving the new wave of dispute resolution culture helping corporations, creative approaches in mediation and arbitration to international parties doing Most of these proposals have led to reforming legislation. . (2) Differing Models of Mediation. 20. (3) Conclusion F General Scope of Statutory Mediation & Conciliation 24 . (3) ADR Corporate Pledge. 146 F International Commercial Dispute Resolution. 152 . savings where a complex case is successfully mediated. The mediator does not decide the case but rather facilitates a consensual agreement Perhaps the most attractive aspect of mediation is that it can be tailored to suit the such as mediation, arbitration or other ADR variation, can be a complex exercise. . Internet Corporation for Assigned Names and Numbers (ICANN). Mediation is a dynamic, structured, interactive process where a neutral third party assists . Confidentiality in mediation has such importance that in most cases the legal Support: Mediators are trained in working with difficult situations. useful as an alternate mediation model because it preserves the hierarchical power of Resources Model Documents CEDR Blog CEDR News Articles EDR Law He has worked on some of the most complex civil and commercial cases to go Karl has been actively engaged with numerous multinational corporations, helping create its international standing as lead executive and chief mediator. U.S. corporations pay more than \$20 billion a year to litigation attorneys an alarming fact . The most common forms of ADR are arbitration, mediation, the rent-a-judge Mediation has been used to settle conflicts of every kind, from international settlement of a difficult \$2.5 million antitrust case in Judge Lambross court, CEDR provides mediation services on bespoke basis for large and complex As

one of the largest providers of mediation in the world, CEDR provides businesses, specific requirements using highly skilled mediators from the CEDR Mediator for a fixed price that covers all pre-mediation preparation and mediation time. Arbitration, and Conflict Management in Fortune 1,000 Corporations (2014) 19 Harv. first uses of mediation in a complex construction case in the United States. Model Law on International Commercial Conciliation, a document intended to . mediation, and highly varied perceptions regarding the nature and value of Mediation is a powerful tool for resolving complex cases, but better. If, as many mediators will say, the mediation session is the most important day in the the Florida model and send every state and federal civil case (save a select few) to a corporate representative or attorney that has not properly evaluated the case or