

The nation's #1 real estate broker and charismatic costar of Bravo's Million Dollar Listing New York shares his secrets on how to be successful. In the ten years since moving from Sweden to New York City, with no experience in real estate and no contacts, Fredrik Eklund has transformed himself into the best seller in the most competitive real estate market on the planet. In *The Sell*, Eklund leverages his years of experience to create the go-to manual for self-promotion and sales. At the core of the book are chapters tied to Eklund's 10-step program for "selling anything to everyone," and he shares his secrets on everything from personal authenticity and looking your very best to crafting the perfect sales pitch, negotiating with savvy, and closing deals promptly and efficiently ... lest they slip away. Whether you're just starting a job as a sales rep at Verizon, navigating your career as an executive or entrepreneur, or hitting your stride closing big transactions as a banker at Goldman Sachs, *The Sell* will show you how to improve your game and radically increase the money you're bringing home. *The Sell* is a vital resource for anyone who wants to have an impact in his or her personal and professional life, with a razor-sharp focus on selling: selling yourself—or your brand—no matter your background.

Die Pfeile des Sebastian (Kreuzwege 3) (German Edition), Lonely Planet Yellowstone & Grand Teton National Parks (Travel Guide), US Income Tax Treaties with Foreign Countries Handbook. Vol 3 (World Strategic and Business Information Library), Once an Heiress (Crimson Romance), MMF ROMANCE: The Game of Three Series: The Complete Boxed Set: MMF Bisexual Threesome Menage Romance, Ransomed MC Princess #2 (Alpha Biker Bad Boys), WriteDrawDesign Blank/Wide Ruled 8.5 x 11 Notebook, Lovebirds and Hearts (Love Collection),

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The Sell: The Secrets of Selling Anything to Anyone: Fredrik Eklund, Bruce Littlefield, Barbara Corcoran: 9781592409525: Books - .8 quotes from The Sell: The Secrets of Selling Anything to Anyone: Other people can smell nervousness and insecurities like a shark smells blood. These Fredrik Eklund is a young Swede living the American Dream. Having arrived from Europe just over 10 years ago with "nothing but a worn out The Sell has 1404 ratings and 134 reviews. Donna said: THE SELL by Fredrik Eklund, co-written by Bruce Littlefield, promises that it can teach you to se
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"Million Dollar Listing New York" star Fredrik Eklund tells us about his new book, "The Sell: The If you can master that interaction, you can sell anything to anyone." In my last post I wrote about conversational hypnosis and Neuro-linguistic Buy The Sell: The secrets of selling anything to anyone by Fredrik Eklund, Bruce Littlefield (ISBN: 9780349408200) from Amazon's Book Store. Everyday low Find product information, ratings and reviews for Sell : The Secrets of Selling Anything to Anyone (Hardcover) (Fredrik Eklund) online on .

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