

Janine Gregor is a leading Request for Proposal (RFP) authority for new and seasoned virtual assistants asking, “How do I find clients?” She created a thriving business using RFPs and devised a unique proposal system for VAs who desire stability in their businesses. As author of “The RFP Transformation – Take Your Virtual Assistant Proposal from Blah to Bling”, Janine is a sought after speaker and mentor for VAs who want to know, “How do I find clients?” Recognized and awarded for her contributions as community leader in the virtual assistant industry she dispenses her wizardry as mentor to new VAs seeking to establish profitable businesses. “10 Sure-Fire RFP Tips for Virtual Assistants Who Want New Clients through Request for Proposals” includes: •How to handle Clients Who Miss the Scheduled Client Consultation. • How to respond to RFPs Listing Low Hours for Projects Requiring More Time •What! You Dont Have ALL the Qualifications in an RFP? •Send a New Client Welcome Packet in Lieu of a Resume •Setting Parameters before the Client Consultation • Kick-Ass Ways to Use Social Media in Your Proposal Like A Ninja! •Getting Smart with Testimonials • How to Find More Clients, So Obviously •How to Follow Up the Right Way •More of How to Follow Up the Right Way

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